

# International HEOR & HTA Director, NS

Job ID  
REQ-10074459  
мар 31, 2026  
Швейцария

## Сводка

#LI-Hybrid

Primary location: Basel, Switzerland

International HEOR & HTA Directors are dedicated to creating and implementing winning HEOR strategies that maximize the product value proposition for patient access. They ensure HTA and payer evidence requirements are built into TPPs, clinical development plans, integrated evidence plans, and integrated product strategies, working in partnership with cross-functional teams.

International HEOR & HTA Directors develop and execute all aspects of the HEOR strategy, generating fit-for-purpose, impactful value demonstration, for compounds/brands across the R-D-C continuum. International HEOR & HTA Directors serve strategic disease areas (DAs) by maximizing the value of assets with focus on our priority geographic markets (CN, DE, JP) and major HTA archetypes (e.g., UK/CAN, Italy/Spain)

The position reports to the International HEOR TA Head.

## About the Role

### Key Responsibilities:

International HEOR & HTA Directors play a crucial role in demonstrating the value of healthcare products and services. Their responsibilities include:

- Responsible for development of HEOR & HTA strategy aligned with the product and access strategy, and delivery of impactful HEOR evidence and deliverables (e.g., GVD, JCA Dossier, Early HTA Briefing Books, Cost-effectiveness Models, Budget Impact Models, evidence synthesis, utility strategy, Indirect Treatment Comparisons, Patient Preference Studies, access-enabling Outcomes Research and studies, etc.)
- Ensure that access evidence needs are reflected in the pivotal clinical programs, phase 3b/4, RWE and integrated evidence plans to meet the needs of external experts and institutions involved in reimbursement, pricing, access, and healthcare systems decisions.
- Oversee timely delivery of value evidence required for prioritized markets to achieve reimbursement and other positive funding recommendations to ensure optimal access.
- Develop fit-for-purpose communication/dissemination strategies and effectively translate impactful HEOR evidence into value story.
- Build strong partnerships within International V&A, Global and International Medical Affairs, International TAs, Patient Engagement, Development, S&G, regional and country counterparts. Collaborate with global regulatory, therapy area policy and access colleagues in seeking early scientific advice from payer, policy maker, and regulatory agencies in prioritized countries.
- Build strong partnerships and network with thought leaders in the HEOR field and facilitate sharing of learnings to upskill and elevate the organization.
- Stay abreast of internal and external developments, trends and other dynamics that affect the HEOR and HTA domains and share learnings with team and the broader organization.
- Support HEOR & HTA LT in external engagement (with HTA bodies, policy makers, regulatory agencies, HEOR scientific groups) to shape the HTA environment, the HEOR field and inform the organization on opportunities and risks.
- As a member of the International HEOR & HTA team, display enterprise-wide strategic thinking and proactively contribute to the functional strategy and vision and represent the function on critical internal initiatives.
- Embrace change with a positive mindset and help implement the new structure and optimize the ways of working with a focus on agility, flexibility and efficiency.

### Essential Requirements:

- Advanced Degree; preferably Ph.D., M.D., MBA, RPh or equivalent.
- 8+ years of pharmaceutical industry experience and minimal of 5 years of relevant HEOR-related experience.
- Subject matter expertise in the areas of HEOR, HTA and value demonstration.
- Deep understanding of HTA/Payer evidence requirements and decision-making dynamics in International Region (ex-US) for all HTA archetypes.
- Significant experience working in or with global or above-country multidisciplinary drug development.
- Strong knowledge of research methodology, statistical methods in the field of data analysis and considerable experience collaborating with quantitative scientists and analysts.
- Extensive cross-functional experience with an innovation-focused, agile mindset and strong project-management capabilities.
- Fluency in English (oral and written).

### Desirable Requirements:

- 7+ years of relevant HEOR-related experience.
- 2+ years of experience in the Neuroscience therapeutic area and/or rare disease.

### Accessibility statement for Switzerland

Switzerland Accessibility and accommodation Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to [diversity.inclusion\\_ch@novartis.com](mailto:diversity.inclusion_ch@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

**Benefits:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally [Novartis Life Handbook](#)

**Commitment to Diversity & Inclusion:** Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?  
<https://www.novartis.com/about/strategy/people-and-culture>

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Дивизион  
International  
Business Unit  
General Management  
Место  
Швейцария  
Сайт  
Basel (City)  
Company / Legal Entity  
C028 (FCRS = CH028) Novartis Pharma AG  
Alternative Location 1  
London (The Westworks), Великобритания  
Functional Area  
Market Access  
Job Type  
Full time  
Employment Type  
Regular  
Shift Work  
No

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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