

Manager, Competitive Intelligence (Technical & Scientific Research)

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Сводка

#LI-Hybrid

Location: Hyderabad, India

About this Role:

As Manager, Competitive Intelligence (CI), Technical Research & Development (TRD), you will play a key role in establishing and driving the TRD Competitive Intelligence framework to support innovation, product differentiation, and technology-driven decision making across the Novartis development portfolio. This role will partner with TRD leadership and scientific stakeholders to transform external scientific, competitive, technological, regulatory, and product intelligence into actionable insights that influence product design, drug delivery strategies, device innovation, lifecycle management, and emerging technology adoption.

About the Role

Key Responsibilities

- Partner with TRD stakeholders to identify intelligence priorities and deliver actionable insights that support product development, innovation, and portfolio decisions. Continuously enhance knowledge repositories, monitoring frameworks, and intelligence processes to support evolving business needs.
- Lead competitive and technology intelligence activities across Small Molecules, Biologics, xRNA, Cell & Gene Therapy (CGT), Radioligand Therapy (RLT), Drug Delivery, and Device Technologies.
- Monitor and assess competitor product design strategies, delivery technologies, dosage forms, medical devices, lifecycle management activities, and emerging scientific innovations.
- Conduct technology landscaping, benchmarking, and scouting to identify opportunities for differentiation, innovation, and external collaboration.
- Develop high-impact deliverables including technology assessments, competitor profiles, executive briefings, technology landscapes, conference reports, and strategic recommendations.
- Serve as a subject matter expert on competitive intelligence methodologies, scientific intelligence gathering, technology scouting, and external benchmarking.
- Collaborate with PHAD, GDPD, Product Design Excellence, TRD Biologics, CGT, RLT, ARD, Innovation, Scientific Office, and DDIT teams.
- Influence decision-making through clear communication, compelling narratives, and executive-level storytelling.
- Leverage scientific, patent, competitive intelligence, and commercial databases to generate evidence-based insights and recommendations.
- Drive adoption of AI-enabled tools, automation, and innovative intelligence approaches.
- Manage and mentor analysts while ensuring high-quality deliverables and capability development.

Essential Requirements

- Advanced degree in Pharmacy, Life Sciences, Biotechnology, Biomedical Sciences, Chemical Engineering or related scientific discipline.
- 8+ years of experience in Competitive Intelligence, Scientific Intelligence, Technical Development, Pharmaceutical R&D, Product Development, CMC, Consulting or related functions.
- Demonstrated experience supporting strategic decision-making through competitive intelligence, technology assessment, benchmarking or innovation scouting.
- Strong understanding of pharmaceutical databases including AlphaSense, Citeline, Cortellis, BioMedTracker, PharmaCircle, IQVIA and Evaluate.
- Proven ability to manage multiple stakeholders and lead complex projects in a matrix organization.

Desirable Requirements:

- PhD in pharmaceutical technology or formulation technology.
- Strong understanding of CMC, product development or drug delivery experience

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Дивизион
Strategy & Growth
Business Unit
General Management
Место
Индия
Сайт
Hyderabad (Office)
Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area
Маркетинг
Job Type
Full time
Employment Type
Regular
Shift Work
No

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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