

Access Field Manager

Job ID
REQ-10083882
июл 28, 2026
Польша
Available in: English

Сводка

#LI-Hybrid

Location: Warsaw, Poland

Relocation Support: This role is based in Warsaw, Poland. Novartis is unable to offer relocation support: please only apply if accessible.

Imagine playing a pivotal role in helping patients gain access to life-changing medicines. As an Access Field Manager at Novartis, you will work at the intersection of healthcare, strategy, and stakeholder engagement, partnering with hospitals, payers, and regional authorities to remove access barriers and drive sustainable patient access. This is an opportunity to make a tangible impact on healthcare outcomes while collaborating with cross-functional teams to shape access strategies, support product launches, and ensure innovative therapies reach the patients who need them most.

About the Role

Key Responsibilities

- Develop and execute regional and hospital access plans for priority products.
- Translate national access strategies into impactful local actions that improve patient access.
- Build trusted relationships with hospitals, payers, regional authorities, and other key stakeholders.
- Lead and support access negotiations to secure reimbursement, formulary inclusion, and product positioning.
- Monitor funding status, budget utilization, and access risks across relevant healthcare accounts.
- Partner with cross-functional teams to remove access barriers and support product lifecycle initiatives.
- Ensure accurate reporting, compliance, and timely escalation of access-related issues.

Essential Requirements

- University degree in life sciences, pharmacy, health economics, or a related discipline.
- Minimum 5 years of experience in market access or related healthcare roles.
- Experience engaging with hospitals, payers, or regional healthcare authorities.
- Strong understanding of healthcare systems, reimbursement processes, and access pathways.
- Proven negotiation, stakeholder management, and account planning capabilities.
- Ability to work collaboratively across functions while maintaining high compliance and ethical standards.

Rewards

At Novartis, we're committed to reimagining medicine together - and rewarding the people who make it happen.

Expected Annual Base Salary Range for role:

- Poland: PLN 198,600 – 368,800

The salary offered is determined based on gender-neutral objectives, such as relevant skills, competencies and experience in accordance with the Novartis pay setting policy and upon joining Novartis will be reviewed periodically.

The rewards of being part of our team go far beyond base pay and incentives. We also offer a variety of competitive benefits in kind to help you thrive personally and professionally, such as insurance plans, retirement plans, wellbeing resources and global recognition programs. In addition, we provide flexible and hybrid working options, where possible, and minimum 14 weeks paid parental leave.

You will be eligible for a company vehicle or a car allowance in accordance with the applicable local Novartis policies and guidelines

Pay equity is a fundamental principle of our employment policy and reflects our commitment to create a diverse, equitable and inclusive environment that treats all employees with dignity and respect, as outlined in our Code of Ethics.

Read our [brochure](https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf) to learn more about our global total rewards offering: https://www.novartis.com/sites/novartis_com/files/novartis-life-handbook.pdf

Note: Benefits and compensation may vary by country and are subject to local legal requirements, including provisions of collective bargaining agreements where applicable. A full overview of your compensation package, including any relevant collective bargaining agreement details applicable to your role based on your employment location and Novartis employer entity, will be communicated separately to you during the application process.

Commitment to Diversity and Inclusion / EEO paragraph:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.
[Read our handbook \(PDF 30 MB\)](#)

Primary location salary range
zł198,600.00 - zł368,800.00
Дивизион
International
Business Unit
General Management
Место
Польша
Сайт
Warsaw
Company / Legal Entity
PL03 (FCRS = PL003) Novartis Poland Sp. z o.o.
Functional Area
Market Access
Job Type
Full time
Employment Type
Temporary (Fixed Term)
Shift Work
No

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